



## Sample Energy Savings Proposal

# SAMPLE CUSTOMER LOGO HERE

#### **Prepared For**

SAMPLE CUSTOMER Address City, State, Zip Code

#### **Presented By**

LED Integrated
Contracting Customer
Information Below

Address
City, State, Zip Code

(xxx) xxx-xxxx

#### YOUR LOGO

#### Address , City, State, Zip Code



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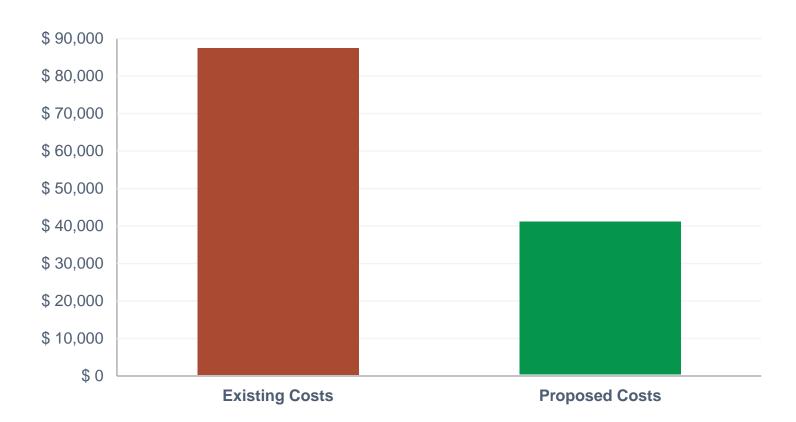
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## **Annual Operating Savings Analysis**

	Annual Cost Saving	S
Current	- Proposed	= Annual Savings
\$ 87,514	\$ 41,133	\$ 46,381

Annual Costs	Existing	Proposed	Savings	Reduction
Lighting Energy Costs	\$87,514	\$41,133	\$46,381	53%
Total	\$87,514	\$41,133	\$46,381	53%





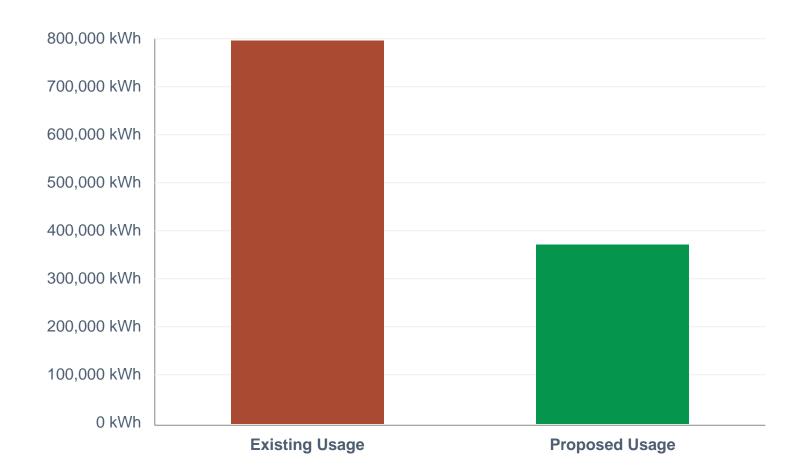
## **Annual Energy Savings Analysis**



Existing 795,579 kWh

- Proposed 373,936 kWh

= Annual Savings 421,643 kWh





## **Environmental Impact Analysis**

This project will reduce carbon emissions by approximately **291** metric tons each year, which is equal to the greenhouse gases produced by the following:



Gas Consumed

**32,716 gallons** 



Barbeque Propane

12,114 tanks



Coal Burned

312,293 pounds



Oil Consumed

676 barrels



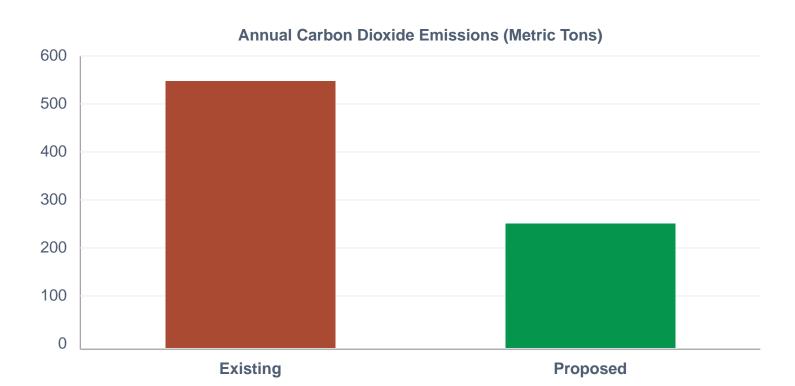
Passenger Vehicle

692,249 miles



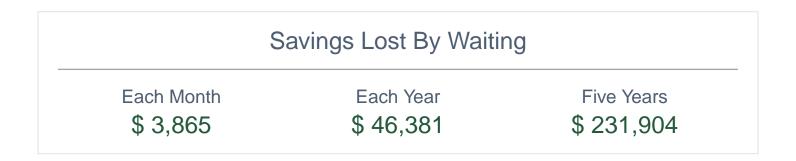
Waste Sent to Landfill

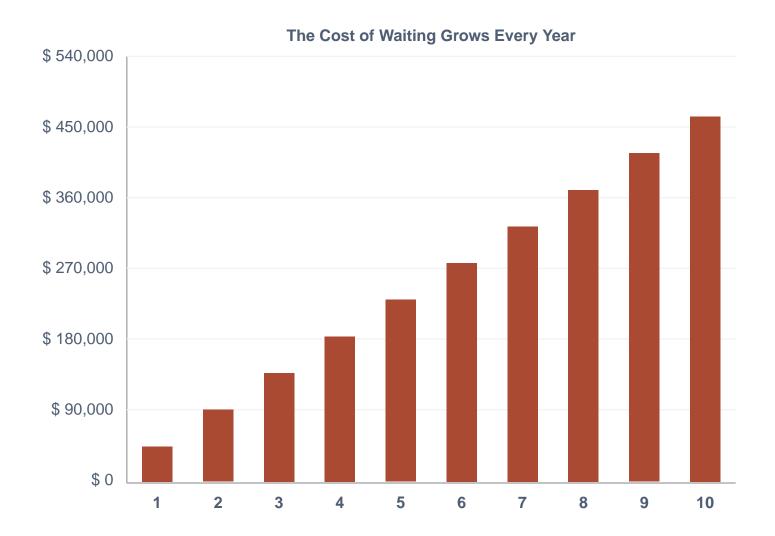
**208,419 pounds** 





## **Cost of Waiting Analysis**







## **Estimate**

Prepared For	Prepared By	Date
CUSTOMER NAME CUSTOMER ADDRESS	YOUR COMPANY	1/31/2020
CITY, STATE ZIP CODE (XXX) XXX-XXXX	YOUR ADDRESS STATE, ZIP CODE (XXX) XXX- XXXX	

Lighting Products	Quantity
8' Strip Light 60W 8' Strip Light 60W	45
4' T8 LED 18W(3500K, 4000K, 5000K) 4' T8 LED 18W(3500K, 4000K, 5000K)	362
4' T8 LED 12W(4000K, 5000K) 4' T8 LED 12W(4000K, 5000K)	24
Linear High Bay 4' 225W Linear High Bay 4' 225W	148
Total Lighting Product Costs	\$29,309.75
+ Labor Costs	\$20,446.88
+ Shipping Costs	\$3,820.05
+ Recycling Costs	\$3,266.25
+ Misc Costs	\$2,968.75
+ Estimated Sales Tax	\$1,758.59
Total Project Cost	\$61,570.26
- Estimated Incentive Rebates	\$36,925.40
Net Project Cost	\$24,644.86

#### **Estimate Notes**

We Appreciate and look forward to the opportunity to work with your company. This estimate is based on adding one 225W fixture in place of every two 2x4 6 bulb T8 fixtures you currently have in your high-bay areas. This will increase your current light levels in those areas.

We de-bulb your 2x4 (3) bulb fixtures, using 2 bulb 18W LED Tubes. We will be bypassing the ballast on all T8 installations even though our T8 LED tubes can be used with a ballast. This will eliminate potential ballast failure, save energy and is a much safer installation.

We will be replacing the 8ft T12 fixtures with 60-watt strip lights under canopy's and 80-watt UFO lights where there are free hanging lights.

As you can see from this proposal. Your rebate accounts for 60% of the entire project cost. This is based on the production floor being lit seven days a week and 24 hours per day. Another big contributing factor is the bonus rebate which requires us to have the installation done by the end of March. This is on a first come first serve bases so we would like to get your rebate locked in with Consumers Energy ASAP. This will confirm the rebate amount you will have coming back within 60-90 days of your project being completed.

Financing: We can offer you very attractive three year no money down zero percent financing for up to \$50,000.00 of your project cost. (Disclaimer you must pay a onetime \$250.00 fee plus 1.99% closing cost.)

Your Company Name	Authorized Signature for Your Company
Print Name for Client	Authorized Signature for Client

Prepared By: Your Logo Prepared For: Your Customer Logo

## **Installation Checklist**

Address, City, State, Zip Code

Area	Image	Existing	Height	Qty	New	Qty	Installed?	Notes
Office	NA	CSE-T8-3L-4-foot F32 T8	NA	181	• 4' T8 LED 18W(3500K, 4000K, 5000K)	• 362		
Office	NA	CSE-T8-2L-4-foot F32 T8	NA	3	• 4' T8 LED 12W(4000K, 5000K)	• 4		
Office    Plant	NA	CSE-T8-6L-HP-38	NA	295	• Linear High Bay 4' 225W	• 148		
Office    Plant	NA	CSE-T8-2L-4-foot F32 T8	NA	20	• 4' T8 LED 12W(4000K, 5000K)	• 20		
Office    Plant	NA	CSE-T12-2L-8Foot HO	NA	45	8' Strip Light 60W	• 45		

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